## AS SBM Pank

(SBM Bank Ltd.)
Public Interim Report
II Quarter 2006

Translation from original in Estonian

## 1 Summary Information

| Report date: | 30.06 .2006 |
| :--- | :--- |
| Beginning \& end of financial year: | $01.01 .2006-31.12 .2006$ |
|  |  |
| Address: | AS SBM Pank |
|  | Pärnu mnt 12, 10148 Tallinn, Estonia |
|  |  |
| Telephone: | $(+372) 6802500$ |
| Fax: | $(+372) 6802501$ |
| e-mail: | info@sbmbank.ee |
| Internet: | www.sbmbank.ee |

The bank is not rated by international rating agencies.

|  | EEK ths. | EUR ths. |
| :--- | ---: | ---: |
| Total assets | 322756 | 20628 |
| Net profit / loss | 508 | 32 |
| Return on equity (ROE) | $1.06 \%$ | $1.06 \%$ |
| Assets utilisation (AU) | $10.38 \%$ | $10.38 \%$ |
| Overdue claims and loans | 1949 | 125 |
| Loan loss provisions | 0 | 0 |
| Net own funds | 94729 | 6054 |
| Capital adequacy ratio | $39.11 \%$ | $39.11 \%$ |

"Public Interim Report II Quarter 2006" of AS SBM Pank is available in the office of SBM Bank in Tallinn, Pärnu mnt 12 and on the bank's web page address http://www.sbmbank.ee from 31.07.2006.

## 2 Introduction

### 2.1 General Data of AS SBM Pank

Business name:
Address:
Registration code:
Register:
Date of entry:

AS SBM Pank
Pärnu mnt 12, 10148 Tallinn, Estonia
10586461
Tallinn Commercial Register
14.10.1999

### 2.2 Auditor

Engagement partner:
Manager:
Taivo Epner
Maret Tambek
KPMG Baltics AS
Address:
Ahtri 10A, 10151 Tallinn, Estonia
Registration code:
10096082

### 2.3 Report Period is 01.01.-30.06.2006, Report Balance Sheet Date 30.06.2006

Public Interim Report II Quarter 2006 of AS SBM Pank is unaudited.
Only the credit institution data and figures are disclosed in the report.

### 2.4 Report Currency is Estonian Kroons and Units are Thousands of Kroons.

### 2.5 Declaration of the Management Board of AS SBM Pank.

The Management Board of AS SBM Pank, after examining the information presented in the Public Interim Report, is of opinion that:

1. Public Interim Report, consisting of summary information, introduction, comments and financial statements, discloses information meeting the requirements set by the rules of "Public Interim Report".
2. The data and additional information presented in the Public Interim Report is true and complete.
3. Nothing is missing or omitted from the data and information presented in the Public Interim Report, which could influence their content or meaning.
4. Financial statements have been compiled in accordance with International Financial Reporting Standards as adopted by the EU, and give a true and fair view of the financial position of the bank and of the results of its operations and its cash flows.
5. AS SBM Pank is operating on a going concern basis.

In Tallinn, 31.07.2006


## Management Report

## 3 Comments

### 3.1 Description of Group of AS SBM Pank

No other enterprise belongs to the AS SBM Pank group.

### 3.2 Major Economic Developments

Total assets of AS SBM Pank reached 322.8 million kroons ( 20.6 million euros) at the end of the 2 nd quarter of the 2006, growing $10 \%$ compared with the end of the 1st quarter. Loan portfolio totalled 216.3 million kroons ( 13.8 million euros), i.e. $67 \%$ of total assets. 94.3 million kroons ( 6.0 million euros) i.e. $29.2 \%$ of total assets was in liquid instruments as cash, with central bank and with credit and financial institutions
Customer deposits in the bank totalled 143.6 million kroons i.e. 9.2 million euros at the end of the second quarter, growing $10.9 \%$ during quarter. Half of deposits belonged to private persons, $43 \%$ to companies and $7 \%$ to financial institutions.

Bank became profitable in the 2nd quarter, profit for the first half-year comprising 0.5 million kroons ( 0.03 million euros), 0.8 million kroons ( 0.05 million euros) was earned in the 2 nd quarter. Net interest income of first 6 months of 2006 totalled 8.7 million kroons ( 0.6 million euros), earned mostly on loans. Net fee income was 0.3 million kroons ( 0.02 million euros). Dealing profits accounted for 1.3 million kroons ( 0.08 million euros). Operating profit for the first half-year of 2006 totalled 10.2 million kroons i.e. 0.7 million euros. Administrative expenses of first 6 months 2006 totalled 9.7 million kroons ( 0,6 million euros).

Bank's equity totalled 96.1 million kroons ( 6.1 million euros) as of 30.06 .2006 and capital adequacy ratio stood at $39.11 \%$.

The shareholders of the bank decided to double the share share capital of AS SBM Pank in the 1st quarter 2006. As the process of share capital increase has longer than expected timeschedule, the dates where prolonged by the decision of the special general meeting of shareholders dd. 26 May 2006 as follows: new shares must be subscribed until August 14, 2006 in the registered office of AS SBM Pank at Pärnu mnt. 12, Tallinn. Monetary payment for the subscribed shares has to be made latest August 18, 2006.
After the successful completion of share capital increase and approval by the Supervision Authority the new owners structure of AS SBM Pank will be
Marfin Financial Group Holdings S.A. - 50.12\%
Nikolaos Sarros - 27.16\%
Other shareholders will have a holdings less than $10 \%$.
As of May 15, 2006, the biggest shareholder of Marfin Financial Group Holdings S.A. is Dubai Financial, subsidiary of Dubai Investment Group LLC, that owns $31.5 \%$ of the shares of Marfin Financial Group Holdings S.A.
Increase of share capital is an important part of bank's growth strategy, which will increase the trustworthiness of the bank and set good foundation for involving cheaper funds including credit lines. Bank has set a target to grow 2 times each year, and continues to make investments and expenses aimed primarily at improvement of customer service. First branch office was opened in Tartu, Riia 1317 , in the beginning of the 2 nd quarter. Average number of employees grew to 25 (growth compared with the $1^{\text {st }}$ quarter $13 \%$ ). Plans include opening a new branch office also in Jõhvi in the 4th quarter, for better customer service.
Special general meeting of shareholders of AS SBM Pank decided on 16 May 2006 to recall mr . Dimitrios Germidis from the Supervisory Board, based on his personal application, and appoint mrs. Karita Nilp as a new member of the Supervisory Board. Mrs. Karita Nilp works as a chief legal counsil of AS SBM Pank. Mr. Nikolaos Sarros continues as the chairman of the Supervisory Board and mr. Emmanouil Karavelakis, mr. Frank Ulrich John and mr. Andreas Boumis as other members of the Supervisory Board. No changes have occured in the Management Board.

### 3.3 Prudential Ratios

## Capital Adequacy

|  | EEK ths. 30.06.2006 | EEK ths. 30.06.2005 | EUR ths. 30.06.2006 | EUR ths. 30.06.2005 |
| :---: | :---: | :---: | :---: | :---: |
| First tier equity | 94729 | 99313 | 6054 | 6347 |
| Paid-in share capital | 100000 | 100000 | 6391 | 6391 |
| Other reserves | 271 | 271 | 17 | 17 |
| Retained profit/loss from previous years | -4 606 | 2555 | -294 | 163 |
| Intangible assets (minus) | -936 | -534 | -60 | -34 |
| Loss for the current reporting period (minus) | 0 | -2 979 | 0 | -190 |
| Total gross own funds (1+2) | 94729 | 99313 | 6054 | 6347 |
| Deductions from gross own funds | 0 | 0 | 0 | 0 |
| Total net own funds (3-4) | 94729 | 99313 | 6054 | 6347 |
| Third tier equity | 0 | 0 | 0 | 0 |
| Risk weighted assets | 238530 | 202067 | 15245 | 12914 |
| I category (risk adjustment 0\%) | 69458 | 23158 | 4439 | 1480 |
| II category (risk adjustment 20\%) | 10148 | 42415 | 649 | 2711 |
| III category (risk adjustment 50\%) | 8629 | 15142 | 551 | 968 |
| IV category (risk adjustment 100\%) | 232186 | 186013 | 14839 | 11888 |
| Risk weighted off-balance sheet commitments | 2056 | 0 | 131 | 0 |
| Group I | 2056 | 0 | 131 | 0 |
| Group II | 0 | 0 | 0 | 0 |
| Capital requirement for currency risk | 0 | 0 | 0 | 0 |
| Capital requirement for trading portfolio risks | 130 | 150 | 8 | 10 |
| Capital requirement for interest position risk | 33 | 0 | 2 | 0 |
| Capital requirement for share position risk | 97 | 150 | 6 | 10 |
| Capital adequacy | 39.11\% | 48.70\% | 39.11\% | 48.70\% |

## Net Currency Positions

(in EEK ths., as of 30.06 .2006)

| Currency | Balance sheet position |  | Off-balance sheet position |  | Net position |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | long | short | long | short |  |
| Joint EEK and EUR position | 321364 | 214610 | 181346 | 207611 | 80489 |

(in EEK ths., as of 30.06 .2005 )

| Currency | Balance sheet position <br> long |  | Shff-balance sheet position |  | Net position |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | long | short |  |  |  |
| Joint EEK and EUR position | 266817 | 153994 | 325294 | 348090 | 90027 |

(in EUR ths., as of 30.06 .2006 )

| Currency | Balance sheet position |  | Off-balance sheet position |  | Net position |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | long | short | long | short |  |
| Joint EEK and EUR position | 20539 | 13716 | 11590 | 13269 | 5144 |

(in EUR ths., as of 30.06 .2005 )

| Currency | Balance sheet position |  | Off-balance sheet position |  | Net position |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | long | short | long | short |  |
| Joint EEK and EUR position | 17053 | 9842 | 20790 | 22247 | 5754 |

Net position of other currencies does not exceed $1 \%$ of equity.

## Assets and Liabilities by Maturities

(in EEK ths., as of 30.06 .2006 )

| Claims, liabilities | $\begin{gathered} \text { On } \\ \text { demand } \end{gathered}$ | Overdue | Up to 1 month | 1 to 3 months | 3 to 12 months | 1 to 2 years | $\begin{aligned} & \hline 2 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Claims of the bank | 97234 | 1949 | 17937 | 40519 | 111450 | 29284 | 19419 | 176 | 317968 |
| cash and claims to banks | 79284 | 0 | 322 | 0 | 0 | 0 | 0 | 0 | 79606 |
| claims to clients | 12368 | 1826 | 16097 | 40517 | 111411 | 29269 | 19418 | 80 | 230986 |
| securities | 1440 | 0 | 0 | 0 | 0 | 0 | 0 | 96 | 1536 |
| other claims | 4142 | 123 | 1518 | 2 | 39 | 15 | 1 | 0 | 5840 |
| Off-balance sheet claims | 0 | 0 | 372342 | 0 | 0 | 0 | 0 | 0 | 372342 |
| Bank's liabilities | 44978 | 0 | 61884 | 14391 | 61047 | 24322 | 4314 | 0 | 210936 |
| owed to banks | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| owed to clients debts evidenced by | 44007 | 0 | 55209 | 14179 | 24782 | 1154 | 4306 | 0 | 143637 |
| certificates | 0 | 0 | 6135 | 0 | 35720 | 22470 | 0 | 0 | 64325 |
| other liabilities | 971 | 0 | 540 | 212 | 545 | 698 | 8 | 0 | 2974 |
| Off-balance sheet commitments | 0 | 0 | 371626 | 2000 | 10717 | 2320 | 1050 | 0 | 387713 |

(in EEK ths., as of 30.06.2005)

| Claims, liabilities | On demand | Overdue | Up to 1 month | 1 to 3 months | 3 to 12 months | 1 to 2 years | $\begin{aligned} & 2 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Claims of the bank | 81008 | 0 | $0 \quad 33997$ | 23097 | 66161 | 24703 | 32556 | 1623 | 263145 |
| cash and claims to banks | 65573 |  | $0 \quad 0$ | 0 | 0 | 0 | 0 | 0 | 65573 |
| claims to clients | 6736 |  | $0 \quad 30762$ | 23092 | 66150 | 24703 | 32556 | 1527 | 185526 |
| securities | 681 |  | $0 \quad 0$ | 0 | 0 | 0 | 0 | 96 | 777 |
| other claims | 8018 |  | 03235 | 5 | 11 | 0 | 0 | 0 | 11269 |
| Off-balance sheet claims | 0 |  | 0663456 | 0 | 0 | 0 | 0 | 0 | 663456 |
| Bank's liabilities | 35485 |  | 046659 | 7885 | 17347 | 66951 | 22470 | 0 | 196797 |
| owed to banks | 0 |  | 0 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| owed to clients debts evidenced by | 33431 |  | 046659 | 7885 | 17017 | 25096 | 0 | 0 | 130088 |
| certificates | 0 | 0 | $0 \quad 0$ | 0 | 0 | 41855 | 22470 | 0 | 64325 |
| other liabilities | 2054 |  | $0 \quad 0$ | 0 | 330 | 0 | 0 | 0 | 2384 |
| Off-balance sheet commitments | 0 |  | 0666378 | 0 | 478 | 6000 | 0 | 0 | 672856 |

## Assets and Liabilities by Maturities

(in EUR ths., as of 30.06 .2006 )

| Claims, liabilities | $\begin{gathered} \text { On } \\ \text { demand } \end{gathered}$ | Overdue | Up to 1 month | 1 to 3 months | 3 to 12 months | $\begin{aligned} & 1 \text { to } 2 \\ & \text { years } \end{aligned}$ | $\begin{aligned} & 2 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Claims of the bank | 6214 | 125 | 1146 | 2590 | 7123 | 1872 | 1241 | 11 | 20322 |
| cash and claims to banks | 5067 | 0 | 21 | 0 | 0 | 0 | 0 | 0 | 5088 |
| claims to clients | 790 | 117 | 1029 | 2590 | 7120 | 1871 | 1241 | 5 | 14763 |
| securities | 92 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 98 |
| other claims | 265 | 8 | 97 | 0 | 2 | 1 | 0 | 0 | 373 |
| Off-balance sheet claims | 0 | 0 | 23797 | 0 | 0 | 0 | 0 | 0 | 23797 |
| Bank's liabilities | 2875 | 0 | 3955 | 920 | 3902 | 1554 | 276 | 0 | 13481 |
| owed to clients debts evidenced by | 2813 | 0 | 3528 | 906 | 1584 | 74 | 275 | 0 | 9180 |
| certificates | 0 | 0 | 392 | 0 | 2283 | 1436 | 0 | 0 | 4111 |
| other liabilities | 62 | 0 | 35 | 14 | 35 | 45 | 1 | 0 | 190 |
| Off-balance sheet commitments | 0 | 0 | 23751 | 128 | 685 | 148 | 67 | 0 | 24779 |

(in EUR ths., as of 30.06 .2005 )


## Risk Concentration

(EEK ths., as of 30.06.2006)

|  | Credit institution <br> no. / amount | \% from net own <br> funds |
| :--- | ---: | ---: |
| 1. Number of customers with high risk concentration | 12 |  |
| 2. Due from customers with high risk concentration | 204168 | $215.53 \%$ |
| 3. Due from persons connected with credit institution | 189 | $0.20 \%$ |

(EEK ths., as of 30.06.2005)

|  | Credit institution <br> no. / amount | $\%$ from net own <br> funds |
| :--- | ---: | ---: |
| 1. Number of customers with high risk concentration | 5 |  |
| 2. Due from customers with high risk concentration | 74889 | $75.41 \%$ |
| 3. Due from persons connected with credit institution | 1515 | $1.53 \%$ |

(EUR ths., as of 30.06.2006)

|  | Credit institution <br> no. / amount | $\%$ from net own <br> funds |
| :--- | ---: | ---: |
| 1. Number of customers with high risk concentration | 12 |  |
| 2. Due from customers with high risk concentration | 13049 | $215.53 \%$ |
| 3. Due from persons connected with credit institution | 12 | $0.20 \%$ |

(EUR ths., as of 30.06.2005)

|  | Credit institution <br> no. / amount | \% from net own <br> funds |
| :--- | ---: | ---: |
| 1. Number of customers with high risk concentration | 5 |  |
| 2. Due from customers with high risk concentration | 4786 | $75.41 \%$ |
| 3. Due from persons connected with credit institution | 97 | $1.53 \%$ |

### 3.4 Ratios

|  |  | $\mathbf{0 1 . 0 4 . - 3 0 . 0 6 . 2 0 0 6}$ | $\mathbf{0 1 . 0 4 . - 3 0 . 0 6 . 2 0 0 5}$ |
| :--- | :--- | ---: | ---: |
| Return on equity | ROE | $1.06 \%$ | $5.926 \%$ |
| Equity multiplier | EM | 3.22 | 2.02 |
| Profit margin | PM | $3.18 \%$ | $30.91 \%$ |
| Asset utilisation | AU | $10.38 \%$ | $9.49 \%$ |
| Net interest margin | NIM | $5.90 \%$ | $4.85 \%$ |
| Basic earnings per share | Basic EPS | 0.08 | -0.30 |
| Diluted earnings per share | Diluted EPS | 0.08 | -0.30 |
| Spread | SPREAD | $4.35 \%$ | $3.55 \%$ |
| Yield on interest-earning assets | YIEA | $8.24 \%$ | $6.26 \%$ |
| Cost of interest-bearing liabilities | COL | $4.75 \%$ | $3.29 \%$ |

## Explanations to ratios

Total income includes the income items as per the decree of the president of Eesti Pank approving the principles of compiling "Interim Report": interest income, income from fees and commissions, dealing profits, income from financial investments, other operating income, extraordinary income, income/profit from value adjustments of real estate investments, tangible and intangible fixed assets $(+)$, profit/income from value adjustments of claims and off-balance sheet commitments (+), income from value adjustment of long term financial investments.

| ROE | Net profit (loss) / Average equity * 100 |
| :--- | :--- |
| EM | Average assets / Average equity |
| PM | Net profit (loss) / Total income * 100 |
| AU | Total income / Average assets * 100 |
| NIM | Net interest income / Average interest earning assets * 100 |
| Basic EPS | Net profit (loss) / Average number of shares |
| Diluted EPS | Net profit (loss) / Average number of shares (incl. all convertible securities) |
| SPREAD | Yield on interest earning assets (YIEA) - Cost of interest bearing liabilities (COL) |
| YIEA | Interest income / Average interest earning assets * 100 |
| COL | Interest expense / Average interest bearing liabilities *100 |

### 3.5 Ratings

AS SBM Pank has no ratings by international rating agencies.

### 3.6 Legal Disputes Concerning the Activities of AS SBM Pank

AS SBM Pank is not participating as of 30.06 .2006 in any court cases or extrajudicial proceedings, whereby bank could sustain substantial losses in the future. There are two cases where the Bank has filed an action to ensure proper fulfillment of client's obligations, one of which has reached a court judgment, favourable to the Bank.

## 4 Financial Statements

### 4.1 Income Statement

|  | Note | EEK ths. <br> 01.04.2006- <br> 30.06.2006 | EEK ths. <br> 01.01.2006- <br> 30.06.2006 | EEK ths. <br> 01.04.2005- <br> 30.06.2005 | $\begin{aligned} & \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 2 0 0 5} \\ & \mathbf{3 0 . 0 6 . 2 0 0 5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | 1 | 6198 | 12088 | 3513 | 6055 |
| From loans |  | 5582 | 11097 | 3157 | 5423 |
| From deposits |  | 615 | 990 | 356 | 596 |
| From debt securities and other fixed income securities |  | 1 | 1 | 0 | 36 |
| Interest expense | 2 | 1777 | 3433 | 1005 | 1364 |
| From loans |  | 0 | 0 | 0 | 0 |
| From demand deposits |  | 404 | 661 | 83 | 167 |
| From time and saving deposits |  | 655 | 1336 | 592 | 867 |
| From debts evidenced by certificates |  |  |  |  |  |
|  |  | 718 | 1436 | 330 | 330 |
| Net interest income/expense ( + / -) |  | 4421 | 8655 | 2508 | 4691 |
| Fees and commissions income | 3 | 381 | 888 | 1524 | 2526 |
| Fees and commissions expense | 4 | 222 | 561 | 280 | 574 |
| Dealing profits (+/-) | 5 | 763 | 1255 | -202 | 893 |
| Profit/income |  | 918 | 1605 | -95 | 1056 |
| Loss/expense |  | 155 | 350 | 107 | 163 |
| General administrative expenses |  | 5244 | 9703 | 4787 | 9262 |
| Salaries and compensations | 6 | 2111 | 3993 | 1775 | 3498 |
| Social taxes, unemployment insurance premium expense | 7 | 699 | 1325 | 594 | 1171 |
| Other administrative expenses | 8 | 2434 | 4385 | 2418 | 4593 |
| Value adjustments ( + / -) of investments in land and property, <br> fixed and intangible assets |  |  |  |  |  |
| Loss/expense | 9 | 358 | 699 | 333 | 630 |
| Value adjustments of loans and advances (+/-) |  | 1408 | 1408 | 0 | 0 |
| Profit/income | 10 | 1408 | 1408 | 0 | 0 |
| Other operating expense | 11 | 369 | 735 | 329 | 623 |
| Income/loss before taxes ( + / -) |  | 780 | 508 | -1 899 | -2979 |
| Profit/loss for the period ( + / -) |  | 780 | 508 | -1899 | -2979 |

## Income Statement

|  | Note | EUR ths. <br> 01.04.2006- <br> 30.06.2006 | EUR ths. <br> 01.01.2006- <br> 30.06.2006 | EUR ths. <br> 01.04.2005- <br> 30.06.2005 | EUR ths. <br> 01.01.2005- <br> 30.06.2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | 1 | 396 | 773 | 225 | 387 |
| From loans |  | 357 | 709 | 202 | 347 |
| From deposits |  | 39 | 63 | 23 | 38 |
| From debt securities and other fixed income securities |  | 0 | 0 | 0 | 2 |
| Interest expense | 2 | 114 | 219 | 64 | 87 |
| From loans |  | 0 | 0 | 0 | 0 |
| From demand deposits |  | 26 | 42 | 5 | 11 |
| From time and saving deposits |  | 42 | 85 | 38 | 55 |
| From debts evidenced by certificates |  |  |  |  |  |
|  |  | 46 | 92 | 21 | 21 |
| Net interest income/expense (+/-) |  | 283 | 553 | 160 | 300 |
| Fees and commissions income | 3 | 24 | 57 | 97 | 161 |
| Fees and commissions expense | 4 | 14 | 36 | 18 | 37 |
| Dealing profits (+/-) | 5 | 49 | 80 | -13 | 57 |
| Profit/income |  | 59 | 103 | -6 | 67 |
| Loss/expense |  | 10 | 22 | 7 | 10 |
| General administrative expenses |  | 335 | 620 | 306 | 592 |
| Salaries and compensations | 6 | 135 | 255 | 113 | 224 |
| Social taxes, unemployment insurance premium expense | 7 | 45 | 85 | 38 | 75 |
| Other administrative expenses | 8 | 156 | 280 | 155 | 294 |
| Value adjustments ( + / ) of investments in land and property, fixed and intangible assets $\quad-23 \quad \mathbf{- 4 5} \quad \mathbf{- 2 1} \quad \mathbf{- 4 0}$ |  |  |  |  |  |
| Loss/expense | 9 | 23 | 45 | 21 | 40 |
| Value adjustments of loans and advances$(+/-)$ |  |  |  |  |  |
| Profit/income | 10 | 90 | 90 | 0 | 0 |
| Other operating expense | 11 | 24 | 47 | 21 | 40 |
| Income/loss before taxes ( + / -) |  | 50 | 32 | -121 | -190 |
| Profit/loss for the period ( + / - ) |  | 50 | 32 | -121 | -190 |

Basic earnings per share (Basic EPS)

| 01.01.-30.06.2006 | EEK | 0.05 | EUR | 0.003 |
| :--- | ---: | ---: | ---: | ---: |
| $01.01 .-30.06 .2005$ |  | EEK | -0.30 |  |
|  |  |  |  |  |
|  |  |  |  |  |
| Diluted earnings per share (Diluted | EPS) |  |  |  |
| 01.01.-30.06.2006 | EEK | 0.05 | EUR | 0.003 |
| $01.01 .-30.06 .2005$ | EEK | -0.30 | EUR | -0.02 |

### 4.2 Balance Sheet

|  | Note | EEK ths. 30.06.2006 | EEK ths. 31.12.2005 | EUR ths. 30.06.2006 | EUR ths. 31.12.2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | 12 | 727 | 295 | 46 | 19 |
| Balances with central bank | 13 | 68731 | 32143 | 4393 | 2054 |
| Demand loans |  | 68731 | 32143 | 4393 | 2054 |
| Loans to credit institutions | 14 | 10148 | 37415 | 649 | 2391 |
| Demand loans |  | 9826 | 37415 | 628 | 2391 |
| Time loans |  | 322 | 0 | 21 | 0 |
| Loans to clients | 15 | 230986 | 246668 | 14763 | 15765 |
| incl. overdraft |  | 3405 | 3322 | 218 | 212 |
| incl. loans with mortgage collateral |  | 121901 | 106396 | 7791 | 6800 |
| Claims to financial institutions |  | 14682 | 11526 | 938 | 737 |
| Loans to other enterprises |  | 207446 | 204103 | 13258 | 13045 |
| Loans to private persons |  | 8858 | 31039 | 566 | 1984 |
| Securities | 16 | 1536 | 591 | 98 | 38 |
| Debt securities and other fixed income securities |  |  |  |  |  |
|  |  | 983 | 0 | 63 | 0 |
| Shares |  | 553 | 591 | 35 | 38 |
| Intangible assets | 17 | 936 | 832 | 60 | 53 |
| Fixed assets | 18 | 3841 | 3974 | 245 | 254 |
| Other assets | 19 | 716 | 10127 | 46 | 647 |
| Accrued revenue and prepaid expenses |  |  |  |  |  |
|  | 20 | 5135 | 5442 | 328 | 348 |
| incl. interest receivable |  | 864 | 1094 | 55 | 70 |
| Total assets |  | 322756 | 337487 | 20628 | 21569 |
| Amounts owed to credit institutions |  | 15647 | 0 | 1000 | 0 |
| Time deposits |  | 15647 | 0 | 1000 | 0 |
| Amounts owed to customers | 21 | 143637 | 174994 | 9180 | 11184 |
| Amounts owed to government |  | 1 | 724 | 0 | 46 |
| Amounts owed to financial institutions |  | 10108 | 33569 | 646 | 2145 |
| Amounts owed to other enterprises |  | 61129 | 80089 | 3907 | 5119 |
| Amounts owed to non-profit organisations |  | 87 | 145 | 6 | 9 |
| Amounts owed to private persons |  | 72312 | 60467 | 4622 | 3865 |
| Debt certificate liabilities | 22 | 64325 | 64325 | 4111 | 4111 |
| Debts evidenced by certificates |  | 64325 | 64325 | 4111 | 4111 |
| Other liabilities | 23 | 16 | 189 | 1 | 12 |
| incl. payments in transmission |  | 16 | 189 | 1 | 12 |
| Accrued expenses and deferred income | 24 | 2958 | 2314 | 189 | 148 |
| incl. interest payable |  | 1984 | 1231 | 127 | 79 |
| Total liabilities |  | 226583 | 241822 | 14481 | 15455 |
| Subscribed capital |  | 100000 | 100000 | 6391 | 6391 |
| Other reserves |  | 271 | 271 | 17 | 17 |
| Retained earnings |  | -4606 | 2150 | -294 | 137 |
| Profit/(-)loss for the year |  | 508 | -6756 | 32 | -432 |
| Total equity |  | 96173 | 95665 | 6147 | 6114 |
| Total liabilities and equity |  | 322756 | 337487 | 20628 | 21569 |

### 4.3 Off-Balance Sheet Claims and Commitments

(as of 30.06.2006)

|  | EEK ths. | EEK ths. | EUR ths. | EUR ths. |
| :--- | ---: | ---: | ---: | ---: |
|  | Claims Commitments | ClaimsCommitments |  |  |
| Irrevocable transactions | $\mathbf{0}$ | $\mathbf{1 8 1 4 3}$ | $\mathbf{0}$ | $\mathbf{1 1 6 0}$ |
| Guarantees and other similar irrevocable transactions | 0 | 2056 | 0 | 131 |
| $\quad$ incl. financial guarantees | 0 | 2056 | 0 | 131 |
| Unused amount of credit lines and overdraft limits | 0 | 14031 | 0 | 897 |
| Derivatives | $\mathbf{3 7 2} \mathbf{3 4 2}$ | $\mathbf{3 7 1 6 2 6}$ | $\mathbf{2 3} \mathbf{7 9 7}$ | $\mathbf{2 3} \mathbf{7 5 1}$ |
| Currency-related derivatives | 372342 | 371626 | 23797 | 23751 |

(as of 30.06.2005)

|  | EEK ths. | EEK ths. | EUR ths. | EUR ths. |
| :--- | ---: | ---: | ---: | ---: |
|  | Claims Commitments | ClaimsCommitments |  |  |
| Irrevocable transactions | $\mathbf{0}$ | $\mathbf{1 2 ~ 0 8 8}$ | $\mathbf{0}$ | $\mathbf{7 7 3}$ |
| Unused amount of credit lines and overdraft limits | 0 | 12088 | 0 | 773 |
| Derivatives | $\mathbf{6 6 3 4 5 6}$ | $\mathbf{6 6 0 7 6 8}$ | $\mathbf{4 2 4 0 3}$ | $\mathbf{4 2} \mathbf{2 3 1}$ |
| Currency-related derivatives | 663456 | 660768 | 42403 | 42231 |

### 4.4 Statement of Changes in Equity

|  | EEK ths. <br> 01.01.06 - <br> 30.06.06 | $\begin{aligned} & \text { EEK ths. } \\ & \text { 01.01.05 } \\ & \mathbf{3 0 . 0 6 . 0 5} \end{aligned}$ | $\begin{aligned} & \text { EEK ths. } \\ & \text { 01.01.05 } \\ & \text { 31.12.05 } \end{aligned}$ | $\begin{aligned} & \text { EUR ths. } \\ & \text { 01.01.06 - } \\ & \mathbf{3 0 . 0 6 . 0 6} \end{aligned}$ | EUR ths. 01.01.05 30.06.05 | $\begin{aligned} & \text { EUR ths. } \\ & \mathbf{0 1 . 0 1 . 0 5} \text { - } \\ & \mathbf{3 1 . 1 2 . 0 5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Share capital |  |  |  |  |  |  |
| Balance at beginning of period | 100000 | 100000 | 100000 | 6391 | 6391 | 6391 |
| Balance at end of period | 100000 | 408 | 100000 | 6391 | 26 | 6391 |
| Other reserves |  |  |  |  |  |  |
| Balance at beginning of period | 271 | 271 | 230 | 17 | 17 | 15 |
| Statutory legal reserve | 0 | 0 | 41 | 0 | 0 | 3 |
| Balance at end of period | 271 | 271 | 271 | 17 | 17 | 17 |
| Retained earnings |  |  |  |  |  |  |
| Balance at beginning of period | -4 606 | 2596 | 2192 | -294 | 166 | 140 |
| Appropriations to reserves | 0 | -41 | -41 | 0 | -3 | -3 |
| Profit / loss for the financial year | 508 | -2 979 | -6756 | 32 | -190 | -432 |
| Balance at end of period | -4098 | -424 | -4606 | -262 | -27 | -294 |
| Total shareholder's equity: |  |  |  |  |  |  |
| at beginning of period | 95665 | 102999 | 102422 | 6114 | 6583 | 6546 |
| at end of period | 96173 | 99847 | 95665 | 6147 | 6381 | 6114 |

Share capital is divided into 10000000 common shares with nominal value of 10 Estonian kroons each, and has been paid-in in cash.
According to the articles of association, the minimum share capital of the Bank is 100000000
Estonian kroons and maximum share capital is 400000000 Estonian kroons.

### 4.5 Statement of Cash Flows

|  | $\begin{aligned} & \hline \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 2 0 0 6} \\ & \mathbf{3 0 . 0 6 . 2 0 0 6} \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 2 0 0 5 -} \\ & \mathbf{3 0 . 0 6 . 2 0 0 5} \end{aligned}$ | $\begin{aligned} & \hline \text { EUR ths. } \\ & \mathbf{0 1 . 0 1 . 2 0 0 6 -} \\ & \mathbf{3 0 . 0 6 . 2 0 0 6} \end{aligned}$ | $\begin{aligned} & \hline \text { EUR ths. } \\ & \mathbf{0 1 . 0 1 . 2 0 0 5 -} \\ & \mathbf{3 0 . 0 6 . 2 0 0 5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities | 14654 | -13757 | 937 | -879 |
| interests received | 12088 | 6055 | 773 | 387 |
| interests paid | -3 433 | -1 364 | -219 | -87 |
| fees and commissions received | 888 | 2526 | 57 | 161 |
| fees and commissions paid | -561 | -574 | -36 | -37 |
| general administrative expenses | -9 703 | -9 262 | -620 | -592 |
| net trading income | 1255 | 893 | 80 | 57 |
| other operating expenses | -735 | -623 | -47 | -40 |
| net increase/decrease in operating assets (-/+) |  |  |  |  |
| loan portfolio | 18838 | -84 110 | 1204 | -5 376 |
| due from other banks | 4228 | -12340 | 270 | -789 |
| other assets | 7973 | -3 742 | 510 | -239 |
| securities | -945 | 2321 | -60 | 148 |
| net increase/decrease in operating liabilities (+/-) |  |  |  |  |
| due to credit institutions | 15647 | 0 | 1000 | 0 |
| due to customers | -31 357 | 49217 | -2 004 | 3146 |
| debt certificate liabilities | 0 | 35720 | 0 | 2283 |
| other liabilities | 471 | 1526 | 30 | 98 |
| Cash flows from investing activities | -670 | -1949 | -43 | -125 |
| purchase of tangible fixed assets | -453 | -1 464 | -29 | -94 |
| purchase of intangible assets | -217 | -485 | -14 | -31 |
| Net change in cash and cash equivalents | 13984 | -15 706 | 894 | -1 004 |
| Cash and cash equivalents at beginning of year | 39039 | 60244 | 2495 | 3850 |
| Cash and cash equivalents at the end of II quarter | 53023 | 44538 | 3389 | 2846 |

[^0]1. Bank did not pay income tax in 2006.
2. Bank did not have assets acquired under capital lease during year 2006.
3. Bank did not pay for any investments with Estonian Privatisation Vouchers (EVP) nor with nonmonetary payment during year 2006.
4. Bank did not receive non-monetary dividends, in other assets, during year 2006.

### 4.6 Notes to the Financial Statements

i) Same accounting principles and methods are applied in the interim report as in the last annual report.
ii) Segmental reporting has not been compiled, as the Bank has so far only one important segment, based on number of customers, products and management.

|  | $\begin{aligned} & \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 0 6} \text { - } \\ & \mathbf{3 0 . 0 6 . 0 6} \end{aligned}$ | $\begin{aligned} & \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 0 5} \text { - } \\ & \mathbf{3 0 . 0 6 . 0 5} \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { EUR ths. } \\ & \mathbf{0 1 . 0 1 . 0 6} \text { - } \\ & \mathbf{3 0 . 0 6 . 0 6} \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { EUR ths. } \\ & \mathbf{0 1 . 0 1 . 0 5} \\ & \mathbf{3 0 . 0 6 . 0 5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Note 1: Interest Income |  |  |  |  |
| Interest income from loans | 11097 | 5423 | 709 | 347 |
| Interest income from demand deposits | 990 | 596 | 63 | 38 |
| Interest income from time deposits | 0 | 36 | 0 | 2 |
| Interest income from debt securities | 1 | 0 | 0 | 0 |
| Total interest income | 12088 | 6055 | 773 | 387 |
| Note 2: Interest Expense |  |  |  |  |
| Interest expense on demand deposits | 661 | 167 | 42 | 11 |
| Interest expense on time deposits | 1336 | 867 | 85 | 55 |
| Interest expense on debts evidenced by certificates | 1436 | 330 | 92 | 21 |
| Total interest expense | 3433 | 1364 | 219 | 87 |

Note 3: Fees and Commissions Income

| Loan arrangements and guarantees | 0 | 1631 | 0 | 104 |
| :--- | ---: | ---: | ---: | ---: |
| Bank transaction fees | 126 | 106 | 8 | 7 |
| Security transaction fees | 629 | 609 | 40 | 39 |
| Account opening and maintenance fees | 118 | 160 | 8 | 10 |
| Investment banking fees | 0 | 0 | 0 | 0 |
| Other fees and commissions income | 15 | 20 | 1 | 1 |
| Total fees and commissions income | $\mathbf{8 8 8}$ | $\mathbf{2 5 2 6}$ | $\mathbf{5 7}$ | $\mathbf{1 6 1}$ |

Note 4: Fees and Commissions Expense

| Securities transactions expenses | 339 | 355 | 22 | 23 |
| :--- | ---: | ---: | ---: | ---: |
| Bank transaction expenses | 90 | 78 | 6 | 5 |
| S.W.I.F.T. expenses | 124 | 126 | 8 | 8 |
| Other fees and commissions expense | 8 | 15 | 1 | 1 |
| Total fees and commissions expense | $\mathbf{5 6 1}$ | $\mathbf{5 7 4}$ | $\mathbf{3 6}$ | $\mathbf{3 7}$ |

## Note 5: Net Trading Income

| Income from foreign exchange | 1290 | 413 | 82 | 26 |
| :--- | ---: | :--- | ---: | :--- |
| Income from shares and debt securities |  |  |  |  |
| in trading portfolio | -35 | 480 | -2 | 31 |
| Total net trading income | $\mathbf{1 2 5 5}$ | $\mathbf{8 9 3}$ | $\mathbf{8 0}$ | $\mathbf{5 7}$ |


|  | $\begin{aligned} & \hline \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 0 6} \text { - } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { EEK ths. } \\ & \mathbf{0 1 . 0 1 . 0 5} \\ & \mathbf{3 0 . 0 6 . 0 5} \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline \text { EUR ths. } \\ \mathbf{0 1 . 0 1 . 0 6} \text { - } \\ \hline \end{array}$ | $\begin{aligned} & \hline \text { EUR ths. } \\ & \mathbf{0 1 . 0 1 . 0 5} \\ & \mathbf{3 0 . 0 6 . 0 5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Note 6: Salary Expense |  |  |  |  |
| Salaries | 3990 | 3493 | 255 | 223 |
| Fringe benefits | 3 | 5 | 0 | 0 |
| Total salary expense | 3993 | 3498 | 255 | 224 |
| Note 7: Social Insurance Tax Expense |  |  |  |  |
| Social taxes from salaries | 1324 | 1169 | 85 | 75 |
| Social taxes from fringe benefits | 1 | 2 | 0 | 0 |
| Total social insurance tax expense | 1325 | 1171 | 85 | 75 |
| Note 8: Other Administrative Expenses |  |  |  |  |
| Rent of premises | 1485 | 1406 | 95 | 90 |
| IT expenses | 798 | 719 | 51 | 46 |
| Post and telecommunication expenses | 211 | 170 | 13 | 11 |
| Professional services purchased | 623 | 904 | 40 | 58 |
| Office expenses | 176 | 135 | 11 | 9 |
| Training and business trip expenses | 81 | 88 | 5 | 6 |
| Advertising expenses | 563 | 783 | 36 | 50 |
| Transportation expenses | 404 | 359 | 26 | 23 |
| Other expenses | 44 | 29 | 3 | 2 |
| Total other administrative expenses | 4385 | 4593 | 280 | 294 |
| Note 9: Value Adjustments of Fixed and Intangible Assets |  |  |  |  |
| Depreciation of fixed assets | -587 | -517 | -38 | -33 |
| Amortisation of intangible assets | -112 | -113 | -7 | -7 |
| Total value adjustments of fixed and intangible assets | -699 | -630 | -45 | -40 |
| Note 10: Value Adjustments of Loans and Advances |  |  |  |  |
| Profit/income | 1408 | 0 | 90 | 0 |
| Total value adjustments of loans and advances | 1408 | 0 | 90 | 0 |
| Note 11: Other Operating Expenses |  |  |  |  |
| Guarantee Fund payments | 208 | 100 | 13 | 6 |
| Financial Supervision Authority fees | 406 | 417 | 26 | 27 |
| Tallinn Stock Exchange fees | 85 | 83 | 5 | 5 |
| Other operating expenses | 36 | 23 | 2 | 1 |
| Total other operating expenses | 735 | 623 | 47 | 40 |


|  | EEK ths. 30.06.2006 | EEK ths. 30.06.2005 | EUR ths. 30.06.2006 | EUR ths. 30.06.2005 |
| :---: | :---: | :---: | :---: | :---: |
| Note 12: Cash |  |  |  |  |
| Cash in Estonian kroons | 531 | 524 | 34 | 33 |
| Cash in foreign currency | 196 | 181 | 13 | 12 |
| Total cash | 727 | 705 | 46 | 45 |
| Note 13: Balances with Central Bank |  |  |  |  |
| Mandatory reserve | 26583 | 21035 | 1699 | 1344 |
| Surplus of the reserve with the central bank | 42148 | 1418 | 2694 | 91 |
| Total balances with the central bank | 68731 | 22453 | 4393 | 1435 |
| Note 14: Due from Other Credit Institutions |  |  |  |  |
| Correspondent accounts | 9826 | 42415 | 628 | 2711 |
| Time deposits | 322 | 0 | 21 | 0 |
| Total due from other credit institutions | 10148 | 42415 | 649 | 2711 |
| Claims by country |  |  |  |  |
| Estonia | 9291 | 41843 | 594 | 2674 |
| OECD countries | 857 | 572 | 55 | 37 |
| Total claims by country | 10148 | 42415 | 649 | 2711 |

## Note 15: Due from Customers

## Due by customer types

| Due from financial institutions | 14682 | 6817 | 938 | 436 |
| :---: | :---: | :---: | :---: | :---: |
| Loans to private companies | 208208 | 147938 | 13307 | 9455 |
| Loans to private persons | 8891 | 30771 | 568 | 1967 |
| Loans revaluation | -795 | 0 | -51 | 0 |
| Total due from customers by customer types | 230986 | 185526 | 14763 | 11857 |
| Due by remaining maturity |  |  |  |  |
| On demand | 12368 | 6736 | 790 | 431 |
| Up to 3 months | 56614 | 53854 | 3618 | 3442 |
| 3 to 12 months | 111411 | 66150 | 7120 | 4228 |
| 1 to 2 years | 29269 | 24703 | 1871 | 1579 |
| 2 to 5 years | 19418 | 32556 | 1241 | 2081 |
| over 5 years | 80 | 1527 | 5 | 98 |
| overdue | 1826 | 0 | 117 | 0 |
| Total due by remaining maturity | 230986 | 185526 | 14763 | 11857 |
|  |  |  | 0 |  |
| Due by country |  |  |  |  |
| Estonia | 213384 | 154365 | 13638 | 9866 |
| OECD countries | 17602 | 31161 | 1125 | 1992 |
| Total due by country | 230986 | 185526 | 14763 | 11857 |


|  | EEK ths. 30.06.2006 | EEK ths. 30.06.2005 | EUR ths. 30.06.2006 | $\begin{aligned} & \text { EUR ths. } \\ & \text { 30.06.2005 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Overdue claims and loans |  |  |  |  |
| Loans to other enterprises | 1949 | 0 | 125 | 0 |
| Loans to private persons | 0 | 0 | 0 | 0 |
| Total overdue claims and loans | 1949 | 0 | 125 | 0 |
| Note 16: Securities |  |  |  |  |
| Debt securities by issuer |  |  |  |  |
| Debt securities of private companies | 983 | 0 | 63 | 0 |
| Total debt securities by issuer | 983 | 0 | 63 | 0 |
| Debt securities by countries |  |  |  |  |
| Estonia | 983 | 0 | 63 | 0 |
| Total debt securities by countries | 983 | 0 | 63 | 0 |
| Shares |  |  |  |  |
| shares in trading portfolio | 457 | 681 | 29 | 44 |
| -quoted on stock exchange | 457 | 681 | 29 | 44 |
| shares in investment portfolio | 96 | 96 | 6 | 6 |
| -quoted on stock exchange | 0 | 0 | 0 | 0 |
| Total shares | 553 | 777 | 35 | 50 |
| Shares by countries |  |  |  |  |
| Estonia | 137 | 96 | 9 | 6 |
| OECD countries | 416 | 681 | 27 | 44 |
| Total shares by countries |  |  |  |  |
|  | 553 | 777 | 35 | 50 |

## Note 17: Intangible Assets

|  | EEK ths. | EUR ths. |
| :--- | ---: | ---: |
| Balance as of 01.01.2006 |  |  |
| At cost | $\mathbf{3 0 3 7}$ | $\mathbf{1 9 4}$ |
| Accumulated amortisation | -2205 | -141 |
| Net value | $\mathbf{8 3 2}$ | $\mathbf{5 3}$ |
|  |  |  |
| Changes in 2006 | 217 | 14 |
| Purchases during period | -112 | -7 |
| Amortisation expense |  |  |
| Balance as of 30.06.2006 | $\mathbf{3 2 5 4}$ | $\mathbf{2 0 8}$ |

Note 18: Fixed Assets
(EEK ths.)

|  | Capitalised expenses | puters | Furniture | Other fixed assets Prepayments |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of 01.01.2006 |  |  |  |  |  |  |
| At cost | 2781 | 778 | 1071 | 1824 | 12 | 6466 |
| Accumulated depreciations | -670 | -464 | -632 | -726 | 0 | -2 492 |
| Net value | 2111 | 314 | 439 | 1098 | 12 | 3974 |
| Changes in 2006 |  |  |  |  |  |  |
| Purchases during period | 0 | 323 | 40 | 90 | 0 | 453 |
| Depreciation expense | -278 | -90 | -60 | -158 | 0 | -586 |
| Registered as fixed asset from prepayment | 0 | 0 | -20 | 0 | 0 | -20 |
| Balance as of 30.06.2006 |  |  |  |  |  |  |
| At cost | 2781 | 1101 | 1111 | 1914 | 12 | 6919 |
| Accumulated depreciations | -948 | -554 | -692 | -884 | 0 | -3 078 |
| Net value | 1833 | 547 | 419 | 1030 | 12 | 3841 |

(EUR ths.)

|  | Capitalised expenses Computers | Furniture | Other fixed assets Prepayments | Total |
| :---: | :---: | :---: | :---: | :---: |
| Balance as of 01.01.2006 |  |  |  |  |
| At cost | 17850 | 68 | 117 1 | 413 |
| Accumulated depreciations | -43 -30 | -40 | -46 0 | -159 |
| Net value | 13520 | 28 | 70 1 | 254 |
| Changes in 2006 |  |  |  |  |
| Purchases during period | $0 \quad 21$ | 3 | 60 | 29 |
| Depreciation expense | -18 -6 | -4 | $-100$ | -37 |
| Registered as fixed asset from prepayment | $0 \quad 0$ | -1 | $0 \quad 0$ | -1 |
| Balance as of 30.06.2006 |  |  |  |  |
| At cost | 178 70 | 71 | 122 1 | 442 |
| Accumulated depreciations | -61 -35 | -44 | -56 0 | -197 |
| Net value | 117 35 | 27 | 66 1 | 245 |


|  | $\begin{aligned} & \text { EEK ths. } \\ & \mathbf{3 0 . 0 6 . 2 0 0 6} \end{aligned}$ | $\begin{aligned} & \text { EEK ths. } \\ & \mathbf{3 0 . 0 6 . 2 0 0 5} \end{aligned}$ | $\begin{aligned} & \text { EUR ths. } \\ & \mathbf{3 0 . 0 6 . 2 0 0 6} \end{aligned}$ | $\begin{aligned} & \text { EUR ths. } \\ & \mathbf{3 0 . 0 6 . 2 0 0 5} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Note 19: Other Assets |  |  |  |  |
| Revaluation of foreign currency derivatives | 716 | 2688 | 46 | 172 |
| Total other assets | 716 | 2688 | 46 | 172 |
| Note 20: Accruals and Prepaid Expenses |  |  |  |  |
| Interests receivable | 864 | 563 | 55 | 36 |
| Fees and commissions receivable | 155 | 70 | 10 | 4 |
| Prepaid expenses | 3915 | 3433 | 250 | 219 |
| Debtors | 78 | 3880 | 5 | 248 |
| Other accrued revenue | 123 | 635 | 8 | 41 |
| Total accruals and prepaid expenses | 5135 | 8581 | 328 | 548 |
| Note 21: Due to Customers |  |  |  |  |
| Demand deposits | 71219 | 33432 | 4552 | 2137 |
| Time deposits | 72418 | 96656 | 4628 | 6177 |
| Total due to customers | 143637 | 130088 | 9180 | 8314 |
| Demand deposits by customer groups |  |  |  |  |
| Government | 1 | 125 | 0 | 8 |
| Financial institutions | 108 | 22 | 7 | 1 |
| Companies | 39149 | 8347 | 2502 | 533 |
| Non-profit organisations | 82 | 31 | 5 | 2 |
| Private persons | 31879 | 24907 | 2037 | 1592 |
| Total demand deposits | 71219 | 33432 | 4552 | 2137 |
| Time deposits by customer groups |  |  |  |  |
| Financial institutions | 10000 | 23547 | 639 | 1505 |
| Companies | 21981 | 45803 | 1405 | 2927 |
| Non-profit organisations | 5 | 1075 | 0 | 69 |
| Private persons | 40432 | 26231 | 2584 | 1676 |
| Total time deposits | 72418 | 96656 | 4628 | 6177 |
| Note 22: Debt Certificate Liabilities |  |  |  |  |
| Bonds issued | 64325 | 35720 | 4111 | 2283 |
| Total debt certificate liabilities | 64325 | 35720 | 4111 | 2283 |
| Bonds by maturity |  |  |  |  |
| 10.08.2006 | 6135 | 0 | 392 | 0 |
| 20.04.2007 ${ }^{*}$ | 35720 | 35720 | 2283 | 2283 |
| 11.10.2007 | 11200 | 0 | 716 | 0 |
| 19.10.2007 | 11270 | 0 | 720 | 0 |
| Total debt certificate liabilities | 64325 | 35720 | 4111 | 2283 |


|  | EEK ths. | EEK ths. | EUR ths. | EUR ths. |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 0 . 0 6 . 2 0 0 6}$ | $\mathbf{3 0 . 0 6 . 2 0 0 5}$ | $\mathbf{3 0 . 0 6 . 2 0 0 6}$ | $\mathbf{3 0 . 0 6 . 2 0 0 5}$ |
| Note 23: Other Liabilities |  |  |  |  |
| Payments in transmission | 16 | 620 | 1 | 40 |
| Total other liabilities | $\mathbf{1 6}$ | $\mathbf{6 2 0}$ | $\mathbf{1}$ | $\mathbf{4 0}$ |
|  |  |  |  |  |
| Note 24: Accrued Expenses and Deferred Income |  |  |  |  |
| Interest payable | 1984 | 571 | 127 | 36 |
| Taxes payable | 410 | 54 | 26 | 3 |
| Payables to employees | 327 | 219 | 21 | 14 |
| Payables to suppliers | 212 | 286 | 14 | 18 |
| Other accrued expenses and deferred income | 25 | 634 | 2 | 41 |
| Total accrued expenses and deferred income | $\mathbf{2 9 5 8}$ | $\mathbf{1 7 6 4}$ | $\mathbf{1 8 9}$ | $\mathbf{1 1 3}$ |

## Note 25: Geographical Concentration of Clients’ Debts

(EEK ths., as of 30.06.06)

| Area / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans* | securities | other <br> claims |  | Off-balance sheet claims | By area (\%) |
| Estonia | 291386 | 1120 | 860 | 1949 | 159840 | 66.10\% |
| Sweden | 0 | 67 | 0 | 0 | 0 | 0.01\% |
| Italy | 157 | 0 | 0 | 0 | 0 | 0.02\% |
| United States of America | 0 | 35 | 0 | 0 | 0 | 0.01\% |
| Finland | 18 | 314 | 0 | 0 | 0 | 0.05\% |
| Denmark | 599 | 0 | 0 | 0 | 0 | 0.09\% |
| Poland | 19 | 0 | 0 | 0 | 0 | 0.00\% |
| United Kingdom | 14486 | 0 | 0 | 0 | 212502 | 33.25\% |
| Greece | 3200 | 0 | 4 | 0 | 0 | 0.47\% |
| Total | 309865 | 1536 | 864 | 1949 | 372342 | 100.00\% |

(EEK ths., as of 30.06.05)

| Area / Type of debt | Balance sheet claims |  |  |  | Off-balance sheet claims | By area (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans * | securities | other <br> claims | incl. overdue and doubtful receivables |  |  |
| Estonia | 218663 | 96 | 530 | 0 | 206270 | 46.50\% |
| Sweden | 0 | 196 | 0 | 0 | 0 | 0.02\% |
| Italy | 578 | 0 | 0 | 0 | 0 | 0.06\% |
| United States of America | 335 | 107 | 0 | 0 | 0 | 0.05\% |
| Finland | 233 | 378 | 0 | 0 | 0 | 0.07\% |
| United Kingdom | 6142 | 0 | 0 | 0 | 457186 | 50.63\% |
| Greece | 24444 | 0 | 33 | 0 | 0 | 2.67\% |
| Total | 250395 | 777 | 563 | 0 | 663456 | 100.00\% |

(EUR ths., as of 30.06.06)

| Area / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables | Off-balance sheet claims | By area (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans * | securities | other claims |  |  |  |
| Estonia | 18623 | 72 | 55 | 125 | 10216 | 66.10\% |
| Sweden | 0 | 4 | 0 | 0 | 0 | 0.01\% |
| Italy | 10 | 0 | 0 | 0 | 0 | 0.02\% |
| United States of America | 0 | 2 | 0 | 0 | 0 | 0.01\% |
| Finland | 1 | 20 | 0 | 0 | 0 | 0.05\% |
| Denmark | 38 | 0 | 0 | 0 | 0 | 0.09\% |
| Poland | 1 | 0 | 0 | 0 | 0 | 0.00\% |
| United Kingdom | 926 | 0 | 0 | 0 | 13581 | 33.25\% |
| Greece | 205 | 0 | 0 | 0 | 0 | 0.47\% |
| Total | 19804 | 98 | 55 | 125 | 23797 | 100.00\% |

(EUR ths., as of 30.06.05)

| Area / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables | Off-balance sheet claims | By area <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans * | securities | other claims |  |  |  |
| Estonia | 13975 | 6 | 34 | 0 | 13183 | 46.50\% |
| Sweden | 0 | 13 | 0 | 0 | 0 | 0.02\% |
| Italy | 37 | 0 | 0 | 0 | 0 | 0.06\% |
| United States of America | 21 | 7 | 0 | 0 | 0 | 0.05\% |
| Finland | 15 | 24 | 0 | 0 | 0 | 0.07\% |
| United Kingdom | 393 | 0 | 0 | 0 | 29220 | 50.63\% |
| Greece | 1562 | 0 | 2 | 0 | 0 | 2.67\% |
| Total | 16003 | 50 | 36 | 0 | 42403 | 100.00\% |

[^1]Note 26: Concentration of Clients' Debt by Economic Sector

| Economic sector / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables | Off-balance sheet claims | By sector (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans* | securities | other <br> claims |  |  |  |
| Finance | 93561 | 0 | 4 | 0 | 252671 | 50.72\% |
| Retail and wholesale | 29920 | 0 | 166 | 0 | 70231 | 14.70\% |
| Real estate | 151072 | 1079 | 585 | 168 | 0 | 22.35\% |
| Private persons | 8857 | 0 | 31 | 0 | 0 | 1.30\% |
| Construction | 7686 | 41 | 4 | 0 | 0 | 1.13\% |
| Industry | 13072 | 416 | 46 | 1781 | 0 | 1.72\% |
| Transport and logistics | 0 | 0 | 0 | 0 | 49440 | 7.24\% |
| Other public, social and private services | 0 | 0 | 0 | 0 | 0 | 0.00\% |
| Hotels, restaurants | 1286 | 0 | 7 | 0 | 0 | 0.19\% |
| Healthcare, social care | 211 | 0 | 1 | 0 | 0 | 0.03\% |
| Agriculture | 4200 | 0 | 20 | 0 | 0 | 0.62\% |
| Total | 309865 | 1536 | 864 | 1949 | 372342 | 100.00\% |

(EEK ths., as of 30.06.05)

| Economic sector / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables | Off-balance sheet claims | By sector <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans* | securities | other claims |  |  |  |
| Finance | 71685 | 0 | 0 | 0 | 470414 | 59.23\% |
| Retail and wholesale | 30075 | 0 | 154 | 0 | 180092 | 22.98\% |
| Real estate | 102383 | 203 | 327 | 0 | 0 | 11.24\% |
| Private persons | 30772 | 0 | 33 | 0 | 0 | 3.37\% |
| Construction | 0 | 0 | 0 | 0 | 0 | 0.00\% |
| Industry | 13630 | 574 | 39 | 0 | 0 | 1.56\% |
| Transport and logistics | 0 | 0 | 0 | 0 | 12950 | 1.42\% |
| Other public, social and private services | 280 | 0 | 1 | 0 | 0 | 0.03\% |
| Hotels, restaurants | 1300 | 0 | 8 | 0 | 0 | 0.14\% |
| Healthcare, social care | 270 | 0 | 1 | 0 | 0 | 0.03\% |
| Total | 250395 | 777 | 563 | 0 | 663456 | 100.00\% |

[^2](EUR ths., as of 30.06.06)

| Economic sector / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables | Off-balance sheet claims | By sector <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans* | securities | other <br> claims |  |  |  |
| Finance | 5980 | 0 | 0 | 0 | 16149 | 50.72\% |
| Retail and wholesale | 1912 | 0 | 11 | 0 | 4489 | 14.70\% |
| Real estate | 9655 | 69 | 37 | 11 | 0 | 22.35\% |
| Private persons | 566 | 0 | 2 | 0 | 0 | 1.30\% |
| Construction | 491 | 3 | 0 | 0 | 0 | 1.13\% |
| Industry | 835 | 27 | 3 | 114 | 0 | 1.72\% |
| Transport and logistics | 0 | 0 | 0 | 0 | 3160 | 7.24\% |
| Other public, social and private services | 0 | 0 | 0 | 0 | 0 | 0.00\% |
| Hotels, restaurants | 82 | 0 | 0 | 0 | 0 | 0.19\% |
| Healthcare, social care | 13 | 0 | 0 | 0 | 0 | 0.03\% |
| Total | 19804 | 98 | 55 | 125 | 23797 | 100.00\% |

(EUR ths., as of 30.06.05)

| Economic sector / Type of debt | Balance sheet claims |  |  | incl. overdue and doubtful receivables | Off-balance sheet claims | By sector <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | loans* | securities | other <br> claims |  |  |  |
| Finance | 4582 | 0 | 0 | 0 | 30065 | 59.23\% |
| Retail and wholesale | 1922 | 0 | 10 | 0 | 11510 | 22.98\% |
| Real estate | 6543 | 13 | 21 | 0 | 0 | 11.24\% |
| Private persons | 1967 | 0 | 2 | 0 | 0 | 3.37\% |
| Construction | 0 | 0 | 0 | 0 | 0 | 0.00\% |
| Industry | 871 | 37 | 2 | 0 | 0 | 1.56\% |
| Transport and logistics | 0 | 0 | 0 | 0 | 828 | 1.42\% |
| Other public, social and private services | 18 | 0 | 0 | 0 | 0 | 0.03\% |
| Hotels, restaurants | 83 | 0 | 1 | 0 | 0 | 0.14\% |
| Healthcare, social care | 17 | 0 | 0 | 0 | 0 | 0.03\% |
| Total | 16003 | 50 | 36 | 0 | 42403 | 100.00\% |


[^0]:    * Cash and cash equivalents comprise cash, demand and overnight deposits in other credit institutions and correspondent account in central bank, deducted by mandatory reserve.

[^1]:    * includes claims to credit institutions and financial institutions

[^2]:    * includes claims to credit institutions and financial institutions

